



Name of the Session

Win back Missed Callers & Opportunities

Name

Date

Question 1 – Create a quick script on how you could recover a missed opportunity call because you did not have any appointments available. How would you begin the call with the client?

Question 2 – How much, on average, does a new client annually spend in your practice?

Question 3 – How did you create a 5 star experience for a client this week?

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